

# Steps to a Successful Job Search

Wally Kensy

- A good resume
- Networking groups - WNYEC / POD / PIT
- Network
  - Family
  - Friends
  - Strangers
  - Anyone who will listen
- Job boards
- LinkedIn
- 30 second elevator speech
- Portfolio
- Cold call in person - dress up
- Job fairs - dress up
- Lower position / paying jobs
- Local papers
  - Business First
- Recruiters, get to know them
- A sounding board - Bob
- Volunteer
- Give yourself a break
- Part time job
- Filing system
- Networking, networking, networking
- Step out if your comfort zone
- Facebook / Twitter
- Take classes
- Contribute to PODs
- You can and will do this
- Timing is everything