

**Brian L. Carrier**  
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**Demonstrated Capabilities, Management of:**

Business Acquisitions, Business Consolidation, Process Improvements, Project Management, Data Process Flow, Software Upgrades, Hardware Upgrades, Lease Management, Cost Reduction, Capital Budgeting, Budget Responsibility, Staff Career Development, Public Presentations, Public Speaking, Vendor Management.

**Technical Skills, Management of:**

**Lan** – Microsoft OS, Dell, Statboy, SAN, Promise  
**Wan** – VPN Citrix, Terminal Server, T1, Message Labs, Cisco  
**Voice** – VoIP ShoreTel, Avaya Definity, Audix, Switch integration, Verizon, One Communications – Skype, Sprint  
**Software** – ERP Navision, CRM, Microsoft Office, MS Exchange, PCI Compliance, SQL, Targit – FoxPro, PDI POS, ADDS, EMC Documentum, Job Scheduler, AVG, GASP

**Professional Experience**

**Director of IT, NOCO Energy Corp (1997 – 2009)**

NOCO is a privately held Energy company.

Responsible for **ALL** aspects of information technology, including all software applications and development and support, **ALL** network infrastructures including LAN WAN, IP, VoIP, telephony, help desk, new technology development, intelligence point of sale systems and vendor selection. I was responsible for meeting the needs of 600 employees by providing swift accurate business support. Work closely with the owners and executive team to explore and execute new strategies as they relate to technology and providing a positive return on investment.

Major projects and milestones include:

- Developed the IT organization into a professional organization that is recognized by our customers as being responsive, responsible, and knowledgeable.
- Designed and managed a wide area network that supported over 40 physical locations.
- Implementation of voice over IP technology, which decreased telephony and data communications costs by 30% and allowed the company to centralize communications and improve productivity. Converted from Avaya Definity to ShoreTel VoIP system with multiple call centers.
- Converted communications network from Frame Relay to VPN network with Citrix.
- Participated in industry standards groups to help set direction on future technologies as they relate to the multiple energy businesses that NOCO engaged in.
- Maintained a very hands-on policy. Involved in all areas of IT including network security & intrusion detection and software development (developing in Microsoft Navision, SQL, Targit and FoxPro in a Windows environments).
- Created the PCI compliance program and managed the quarterly network scans.
- Selected a best of breed application environment for 18 NOCO companies.
- Responsibility for vendor selection and contract negotiation management.
- Software Applications: PDI, Advanced Digital Data, Navision, MS Exchange, EMC, Web pages
- Designed a global Microsoft CRM system that merged multiple companies with 'like' customers providing a single customer view for cross selling and up selling.
- Directed the Virtual server platform with SAN storage reducing physical server count in a green environment with Dell Servers, Sataboy and Promise SAN technology
- Implemented a corporate wide document retention system with EMC products, Documentum Application Extender.
- Led eDiscovery project for NOCO board of directors to protect company assets
- Led the implementation of many process automation projects.
- Graduate of Engels Senior Leadership training program

**IT Manager, Leica Inc. (1988-1997)**

Leica is a \$100 million division of an international company

Responsible for IT applications projects for the Finance, Order Entry, Purchasing, Accounts Receivable, Accounts Payable, Credit and Engineering departments. Also responsible for leading a team of programmers and analysts in the requirements, analysis, design, and implementation phases of projects. Interfaced directly with the business to determine needs, set priority, and manage expectations.

Major milestones:

- Completed a migration from a IBM mainframe to HP minicomputer. Converted all financial and manufacturing systems from a CICS batch environment to an online real time system.
- Responsible for conversion of multiple manufacturing divisions into a single operating environment using ASK Manman.
- Led the development of EDI processing which allowed orders to be transferred to corporate headquarters in Europe.
- Designed and implemented a Customer Care System.
- Designed and implemented a company wide Project Management system
- Proficient in Unison Maestro (Tivoli) job scheduler and Cognos environment.
- Installed Hyperion financial application with Excel extensions.
- Managed Windows, HP/UX, SCO Unix and MPE environments.
- Planned and moved entire computer operations center to new buildings
- Managed a \$250K telecom budget reducing spend rate to 125K per year

**IT Manager, Berea Oil and Gas (1984-1988)**

Berea Oil and Gas was a natural gas and oil exploration and development company.

- Managed a multi city environment that supported over 600 oil and natural gas wells.
- Lead the development of root cause analysis services within IT.
- Created WAN for connecting multiple locations (New York and West Virginia)
- Looked for problem areas and inefficiencies within the business, brought the involved parties together in order to find a solution or redefine a process to improve the situation.
- Responsible for managing the agreed-upon solutions through to implementation.
- Developed corporate-wide IT change management strategy.

**Education:**

- Canisius College 1977: Bachelor of Science in Accounting
- Niagara Community College 1981: Associates in Information Technology
- Erie Community College 1975: Associates in Accounting

**Groups:**

- Certification, CDP – Certificate in Data Processing
- Business Advisor, Holy Angels SAGE – Students for the Advancement of Global Entrepreneurship
- Member FANA – Foundation for the Adoption of Abandoned Children
- Current Board Member, Men’s League – St. Gregory the Great Parish
- Past Board Member, Hewlett Packard Users Group
- Past Lead Technology Advisor, St. Gregory the Great School
- Past Board Member, Finance Council – St. Gregory the Great Parish
- Past President, Home School Association – St. Gregory the Great School
- Past Chairman, GAMBIT – Canisius High School Fundraiser
- Past Chairman, Dinner Auction – St. Gregory the Great Parish
- Past Vice President – FANA – Foundation for the Adoption of Abandoned Children

**Interests:**

- History, Religion, Running, Hockey, Technology, Entrepreneurship

**References:**

- I would be honored to send you my business references, please contact me.